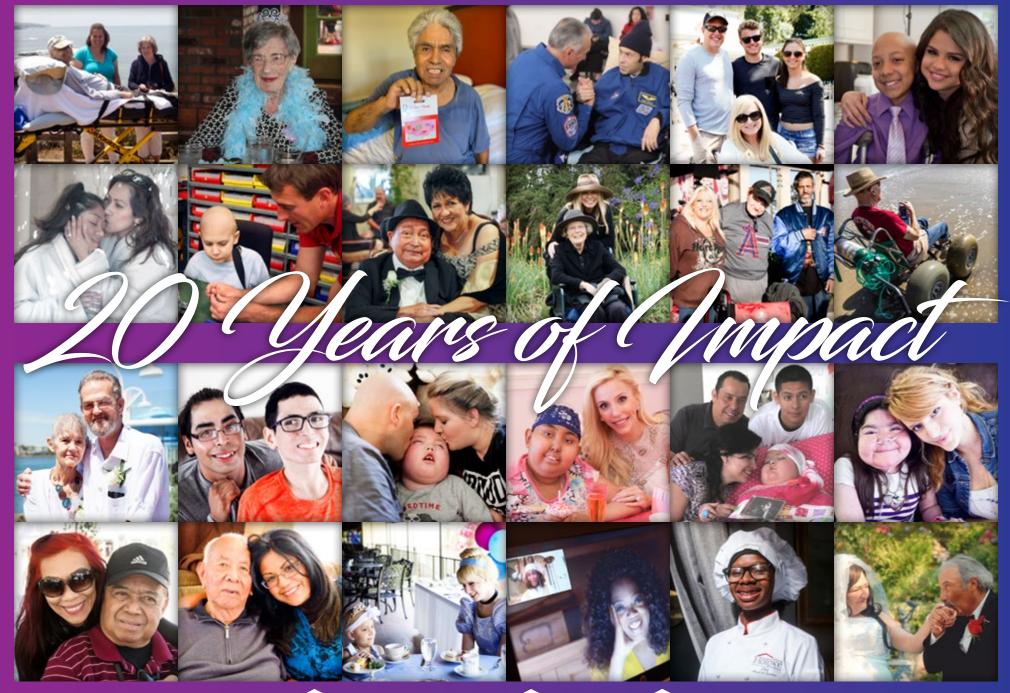
2022 ANNUAL REPORT



Southern California Hospice Foundation



Hospice Foundation of Arizona

COVER STORY: BUILDING ON THE PAST TO DESIGN OUR FUTURE



n 2022, the Southern California Hospice Foundation celebrated a milestone anniversary, giving us the opportunity to reflect on our impact over the past two decades. We are incredibly grateful for the investment of time, talent and treasure that our community has provided, allowing us to truly make a difference in the lives of those we serve.

The timeline below features highlights from our history, starting with our founding by Board President, Michael Uranga, who understood the need for a community based nonprofit that served those at the end-of-life. Year by year, SoCal Hospice Foundation has evolved from a small start-up to a thriving nonprofit dedicated to delivering a breadth of resources to caregivers, families, and patients confronting the final stages of life. We are deeply passionate about this work and the possibilities that our third decade holds. Thank you for partnering with us to help make each moment count.

Timeline of the Southern California Hospice Foundation's History:



 The Southern California Hospice Foundation (SCHF) is founded by Michael Uranga in partnership with Companion Hospice.

• Focused on raising community awareness

about hospice care through speaking engagements and tabling events, which became one of our key initiatives.

• Published and distributed hospice educational material in three different languages.

2005

 Launched the Angels on Wheels program, which provided free wheelchair transportation for hospice patients who could not afford the high cost.



• Created the Birthday Brigade, comprised of hospice volunteers who made it their mission

COVER STORY: BUILDING ON THE PAST TO DESIGN OUR FUTURE

to wish patients a very happy birthday.

2007

Celebrated our 5 year anniversary!

2008

 Hosted our Inaugural annual golf tournament, which is still going strong, to raise funds for our programs!

2009

- Launched our comprehensive website at: www.socalhospicefoundation.org and began creating a virtual presence, broadening our reach.
- Participated in the inaugural Phil Braybrooks Memorial Car Show, hosted by the J&M Speed Center to raise funds for SCHF that would last for 10 years.

2010

- Hired our first employee, Michelle Wulfestieg
- Created Angel Assistance, an expansion of our Angels on Wheels program, which provides essential needs for patients and their families, including grocery gift cards, payment of overdue utilities, as well as fabulous wishes-from birthday parties to meetings with celebrities and sports heroes.

 Hosted our inaugural Wine tasting event that continues to this day, and launched "Light up a Life," an annual fundraiser where families are invited to make a gift in memory of their loved one.



- Worked with Harrison Ford to make a Star Wars Wish come true for eight year-old, Thomas.
- Partnered with UCI Medical School to fund the first palliative care fellowship.
- Launched Voyages to Wellness to help prevent compassion fatigue among medical staff when caring for critically ill or dying patients.



- Worked with actress and singer, Selena Gomez, as well as the Angels Baseball team to make 12 year-old Christopher's wildest wishes come true.
- Participated in community led fundraisers to support the mission of SCHF including a Cut-A-Thon, Art Show, Monsterpalooza, Harvest for Hospice and the Giving Cake Project.
- Celebrated our 10 year anniversary!



- Worked with Astronaut, Danny Olivas, who hosted a day at the California Science Museum with 34 year old patient, Miguel so that he could see the spaceship, Endeavor.
- Partnered with Showtime Television to produce a docuseries called "Time of Death" in order to shed light on the benefits of hospice care.

- Worked with Disney stars Bella Thorne and Debby Ryan who spent time with our star, 16 year-old Emily.
- Launched a motivational speaking series aimed to inspire people struggling with health or caregiving issues.



- Worked with Oprah Winfrey who met with her biggest fan, 67 year old patient, Glenetta, encouraging her to be the star of her own show.
- Launched the Hospice Foundation of Arizona, designed to meet the needs of terminally ill patients and their families living in that geographic area.

COVER STORY: BUILDING ON THE PAST TO DESIGN OUR FUTURE



- Worked with Casey Reinhardt of Casey's Cupcakes and winner of the Food Network's "Cupcake Wars" to celebrate the birthday of 13 year old patient, Ashley, who just wanted to be a cooking queen for a day.
- Facilitated a conference entitled, "A Final Salute" designed to equip the healthcare and hospice communities with the tools on how to better care for our dying veterans.
- Launched the "Helping Hands Hospice Guild," led by volunteer, Vana Surmanian, which would go on to create thousands of "Bags of Love" to be given to patients recently admitted to hospice, filled with items designed to bring comfort.

2017

- Worked with Grammy Award winning artist, "The Weeknd," to meet his biggest fan, 19 year old, Katherine, who was dying of bone cancer.
- Launched the Heavenly Home Project, a capital campaign to create a live-in residential care facility designed to serve those at the end-of-life.
- Celebrated our 15 year anniversary!

2018

- Worked with country music sensation,
 "The Oak Ridge Boys" who created a video message for Tania before she died.
- Launched our planned giving program, allowing individuals to ensure the work of our foundation will continue, by including SoCal Hospice Foundation in their estate plans.
- Worked with the Australian pop-rock band, "5 Seconds of Summer" who provided endless hope by walking alongside their biggest fan, 25 year old Kelsey, during her final journey.

2019

- Purchased a property in the city of Mission
 Viejo, slated to become the Heavenly Home.
- Received a one million dollar matching grant for the Heavenly Home endowment created to offset essential 24-hour caregiving, ensuring that no patient dies alone.



- Distributed nearly 70,000 articles of PPE to hospices and nursing facilities serving on the front lines through COVID-19.
- Distributed nearly 10,000 meals or units of food to patients and families who were unable to leave their homes to go to the grocery store during the COVID-19 lockdown.

 Began and completed the renovations and landscape design on the Heavenly Home, including indoor and outdoor furnishings.

- Met our Million Dollar Matching Grant, raising 2 million dollars for the Heavenly Home Endowment.
- Granted property tax exemption for the Heavenly Home, ensuring that more funds will be used to further our mission.



- Licensed the Heavenly Home as Orange County's first nonprofit end-of-life care facility, and one of only three in the state of California.
- Hired 24 hour staff to provide round-theclock caregiving to hospice patients residing in our Heavenly Home in preparation to open our doors.

Over the last 20 years, our guiding principal of leading with a purity of purpose has allowed SoCal Hospice Foundation to serve over 7,000 terminally ill children and adults with needs that reach beyond the scope of what Medical Insurances cover. We are thankful to you, our dedicated supporters, for the incredible difference you have made.

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LEADERSHIP MESSAGE





Dear Friends and Supporters,

In 2022, we celebrated our Foundation's twentieth anniversary. When we founded the Southern California Hospice Foundation two decades ago, we envisioned a future where patients' socio-economic needs would be understood, anticipated, and met. Your faithful support over the years has made it possible to serve terminally ill patients like Angel, a young woman who tapped into her creative talent and skill to care for foster teens; Richard, whose heart for God and the terminally ill led him to a life of service; and Ashley, a thirteen-year-old girl whose joyful, perseverant and loving heart brought light into every room. We honor each patient and see the beauty in their gifts and the richness of purpose and meaning in their lives. Thank you for helping us to serve so many incredible adults and children across Southern California.

We are a Foundation driven by hope—hope for comfort, elevated quality of life, and state-of-the art caregiving. In 2022, our Angel Assistance program continued to provide low-income patients with grocery gift cards and utilities payments that kept medical equipment working and patients comfortable and safe. We continue to provide fabulous wishes, such as reconnecting families or helping patients visit a favorite beach or restaurant one last time.

We have continued to engage the community through hospice education, and we were thankful for the opportunity to speak during engagements to 876 individuals throughout the year. Hospice serves the mind, body, and spirit, but the vast proportion of individuals who pass from terminal illnesses either have no access to hospice or have limited knowledge about medical hospice. Educating the community about hospice raises awareness and improves access to care, enabling patients and families to live more fully despite diagnoses.

This year we also made major strides toward opening our new end-of-life care facility, Jerry's Heavenly Home. In 2022, our efforts shifted from the physical building of the Heavenly Home to licensing and hiring. Our leadership team took intensive coursework, passed exams, and met with state inspectors for site visits in order to license the facility. Although it took nearly a year, the extensive process was worth the significant effort. We were thrilled to receive Residential Care Facility for the Elderly license in 2022, allowing us to take the next steps to open the Heavenly Home. By the end of 2022, we had hired most of our Heavenly Home staff, with training slated for early 2023, and our home grand opening set for February 7, 2023. We could not have reached this pivotal moment without the time, treasure, and talents that you shared with our Foundation in purchasing, renovating, and landscaping the home, and in funding the Living Legacy Endowment, which supports Heavenly Home operating expenses and has allowed us to set everything in motion.

When we began our Foundation in 2002, we could not have imagined then how far we would come in realizing our goals over the past twenty years. This twentieth anniversary year has been a banner year full of serving patients with your tremendous support, and importantly, beginning a new chapter in realizing all that was needed to open Jerry's Heavenly Home.

Every year has brought with it new challenges and joys as we have responded and remained responsive to the dynamic needs of each of our patients. Thank you for helping us to create a space where hope thrives and where each person we care for can focus on what matters most.

With Deepest Gratitude,

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Michael A. Uranga Board President

Michelle Wulfestieg

Executive Director

n 2022, we completed state licensing and passed with flying colors! This was truly historic – The Heavenly Home is officially Orange County's first nonprofit end-of-life-care facility and one of only three of such facilities in the entire state of California.

Once the Heavenly Home was licensed, we began hiring our Heavenly Home staff to provide 24-hour care. We also invited the faith community to join us at the Heavenly Home for a blessing ceremony. The Threshold Choir sang an absolutely beautiful rendition of "Amazing Grace," a song that was sung at our construction kickoff in 2019. Lead Pastor Erin Kerr of Mariners Church, Mission Viejo spoke about God's goodness and offered a blessing over the SoCal Hospice Foundation's leadership, donors, and volunteers, as well as the patients and families who will be served by the Heavenly Home. Deacon Patrick Bartolic of John Vianney Chapel, Balboa then blessed each bedroom and common area with holy water, inviting everyone present to join him. We ended in the back patio with the son of Deacon Patrick leading us in a song about prayer before closing with the angelic voices of the Threshold Choir.

As we reflect on the past and look forward to the future, we are reminded of the individual prayers our friends and supporters wrote on the floors during our renovation. Under the beautiful tile floor of our kitchen in the Heavenly Home are hundreds of prayers handwritten directly on the concrete foundation. These blessings are all part of the culture of creating a true sanctuary of hope for the dying.

We look forward to welcoming our first resident with open arms in 2023!



PATIENT HIGHLIGHTS

ver this last year, more and more low-income, terminally ill patients have been unable to afford food and utilities due to skyrocketing inflation. The cost for utilities alone has risen tremendously in 2022, with the Los Angeles Times reporting in August about the changes, and noting one customer, who saw their electricity rate jump 67 percent. That customer is not alone.

Those hurt the most are low-income families, for whom every dollar counts. The problem is intensified for terminally ill patients, who depend on their utilities for oxygen and other interventions needed to make them comfortable. Together with you, we are continuing to step in through our Angel Assistance program to help these patients weather the storm and live their final weeks with greater ease, peace, and joy. With your help, we were able to serve 67 patients and families in need.

> "Only a life lived in the service to others is worth living."

> > - Albert Einstein

A CENTENNIAL CELEBRATION



For Millie's 100th birthday, we arranged a special event that included a talented makeup artist, a videographer who created a meaningful film for her loved ones, and a beautiful bouquet of balloons. Millie also received a special visit and proclamation from the mayor of Huntington Beach. It was a pleasure to celebrate with this wise and wonderful woman. Happy birthday, Millie!

PATIENT HIGHLIGHTS

SCOTTS TRIP TO SEAL BEACH



Scott was facing his final weeks of life due to terminal brain cancer. His final wish was to return to his hometown of Seal Beach and to spend the weekend there with his wife, who was also his full-time caregiver. Scott, who was used to being a leader, found it difficult to relinquish control in his life, and his wife had been by his side to take up the reins and provide care and support.

Having grown up in Seal Beach, Scott wanted to return to the place of his happiest memories. We were thrilled to arrange a beautiful weekend for this loving couple, including time together on the pier and at a favorite restaurant in downtown Seal Beach. Thank you so much for sponsoring Scott and his wife as they created more memories together.

GIVING HOPE TO ALMA



Alma was a delightful woman with a positive and uplifting personality. However, she could not afford the basic items she needed to reduce the summer heat in her home, including paying her utility bill, which is an essential and critical need to ensure that she received continuous oxygen. Unfortunately, this is a very common problem our low-income patients encounter. What a blessing it is to have your support so we can support patients like Alma who have no other options. We thank you. Our goals are to continue to meet patients' diverse socioeconomic needs, to be responsive to the dynamic healthcare landscape, and to place patients' and families' needs, hopes, and wishes at the forefront of all we do. Community outreach is a cornerstone that helps us reach these goals.

With this in mind, we are delighted to speak to healthcare audiences, corporations, churches, university groups, women's and men's groups, and other organizations that are interested in end of life care, planning, and hospice. This includes: advanced directives, estate planning, legacy gifts, funeral planning, caregiving, bereavement, and spiritual care. Additionally, Executive Director Michelle Wulfestieg is a motivational speaker whose own miraculous story of living with purpose through a life-limiting illness is inspiring.

In 2022, we had the pleasure of speaking to 876 individuals about the benefit of hospice care.







15TH ANNUAL HOSPICE GOLF TOURNAMENT - LIFE. LINKS. LOVE.

We certainly had a lot to celebrate as we joined together for the first time in two years for our Pelican Hill "Life, Links, Love" Golf Tournament on April 14th. Beautiful weather and the rolling greens above the Pacific Ocean set the stage for a day of joy and good-natured competition. The event's 150 golfers enjoyed breakfast with mimosas, screwdrivers, and a cigar rolling station; raffle prizes; lunch; and games.

We had some epic prize winners too! Congratulations to Spectrum Risk Management (61) *** Won on a card off, #1 handicap hole tiebreaker: Jim Waterhouse, Ed Rochford, Tuyen Pham, Erik Hanson.

We would also like to congratulate our contest winners!

- Putting Contest Winner: Ken Shaia
- Closest-to-the-pin: Dan Dillon
- Straightest Drive: Dave Lucey
- Longest Drive (Men): Raul Castillo
- Longest Drive (Women): Julie Hernandez

Kudos to all!

A very important part of our annual golf tournament is honoring patients and their families. This year, our special guests included David and Jeanne, father and stepmother to their daughter and our patient, Aimee. Last year, we celebrated Aimee with three volumes of memory books and a wonderful video message and shout out from her favorite band. We were

ANNUAL EVENTS

thrilled to have Aimee's beautiful and supportive family join us on the course who continue to care for their daughter with love and support. During the golf tournament, they made a point to thank every group of golfers for their support of SoCal Hospice Foundation.

Another special group of golfers included the Somody family, children of Phil and Pat Baybrooks of the J&M Speed Center. Decades ago,

Phil had brought the hot rodding movement to California. After experiencing the peace of hospice during his final journey, his family began hosting an annual memorial car show in his honor, donating all proceeds to Southern California Hospice. The car show was a major event for 10 years, with approximately 400 hot rods in attendance annually. We have been so thankful for the wonderful support generated by this event for so many years and especially for the friendship of this wonderful family. When we learned that Pat Braybrooks recently passed away, we invited the family to play our tournament in memory of Phil and Pat. We



were delighted they were able to join us! We are so touched and thankful that both of these special families, like you, share in our

mission of helping those who need us most.

We extend our deepest thanks to our sponsors, donors, volunteers, and all attendees of the golf tournament this year and in years past. We had such a wonderful time being together again on the course and are already looking forward to next year!

Please save the date for Monday, September 18th for our 16th Annual Golf Tournament at the Newport Beach Country Club!

5TH ANNUAL PRESERVING DIGNITY -ONLINE COLLABORATIVE EVENT

Socal Hospice Foundation and four aligned nonprofits partnered with the Orange County Community Foundation for Preserving Dignity, a collaborative online Giving Day to support Orange County's older adult population. We are thrilled that 97 donors contributed \$57,327 to support the Heavenly Home! We are deeply grateful for your incredible dedication and support!

In total, OCCF's Preserving Dignity Giving Day raised \$142,226 to serve our local aging population. In addition to SoCal Hospice Foundation, other participating organizations – all of which offer a range of supportive services – included Alzheimer's Orange County, Council on

Aging – Southern California, Human Options, Inc., Meals on Wheels Orange County, Soul-Rapha, and St. Francis Home of the Franciscan Missionary Sister of the I C Inc.



ANNUAL EVENTS

13TH ANNUAL WINE EVENT - HOSPICE ON THE HARBOR

This year, we raised more than \$30,000 at "Hospice on the Harbor!" Thank you to all who were able to join us, sponsor our event, donate, and buy raffle tickets. This was a beautiful event made all the more lovely by your participation and care for SoCal Hospice patients.

In fact, our guest of honor was a patient named Vivian and her daughter, Terri who expressed their gratitude for the support they received from our organization.

We believe that each moment matters and we are so grateful to you for helping us to make each moment count in the lives of those we serve.

















We encourage people to give of their time, talent or treasure and there are a number of ways to do just that:

Join our Advisory Council and provide leadership expertise as we work to create a sanctuary of hope through Orange County's fist nonprofit end-of-life care home.

Assist with our fundraising efforts by **becoming a corporate Sponsor**, donating a silent auction or raffle item, or sitting on an event committee. Join our Hospice Auxiliary, an all-volunteer group that supports the work of our organization through special projects, fundraisers and supporting the patients we serve.

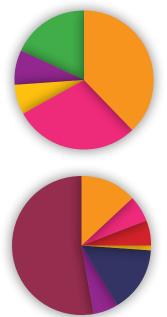
Give a gift in memory of a loved one or honor someone special by remembering them on an important day - birthday, anniversary, graduation, wedding, or other significant holiday.

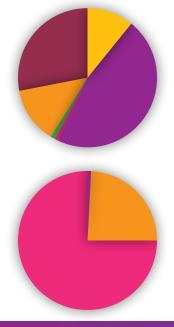
Have your company support the mission of SCHF by establishing a matching gift program, hosting a special fundraising event, or providing in-kind services or products.

Join our Legacy Society by remembering the Southern California Hospice Foundation in your estate planning.

However you decide to help, we appreciate your contribution. On behalf of the many patients and families we serve, we thank you. Please know that we would love to meet you or say thank you over the phone, so please feel free to contact us at any time.

FINANCIAL HIGHLIGHTS





| PUBLIC SUPPORT AND REVENUE | *Matched for the H | eavenly Home Project endowment. |
|----------------------------|--------------------|---------------------------------|
| Heavenly Home | \$124,310.00 | 38% |
| Golf Tournament - net* | \$93,441.00 | 29% |
| Wine Soiree - net * | \$23,394.00 | 7% |
| Cash Contributions | \$26,015.00 | 8% |
| Grants & Other Income | \$60,498.00 | 18% |
| Total Income | \$327,658.00 | 100% |
| EXPENSES | | |

| Heavenly Home | \$78,256.00 | 13% |
|--------------------|--------------|------|
| Patient Assistance | \$38,728.00 | 6% |
| Community Outreach | \$39,048.00 | 6% |
| We Honor Vets | \$5,151.00 | 1% |
| Bereavement | \$1,569.00 | 0% |
| Operations | \$95,025.00 | 15% |
| Fundraising | \$40,222.00 | 6% |
| Investment Losses | \$324,709.00 | 52% |
| Total Expenses: | \$622,708.00 | 100% |

STATEMENT OF FINANCIAL POSITION

| ASSETS | | |
|---|------------------|------|
| Investments | \$454,360.00 | 11% |
| Cash With Donor Restrictions for Heavenly Home Project Endowment | \$1,867,908.00 | 46% |
| Cash With Donor Restrictions for Heavenly Home Project | \$34,790.00 | 1% |
| Cash and Investments With Donor Restrictions for Hospice Foundation o | f AZ \$26,750.00 | 1% |
| Cash & Cash Equivalents | \$548,521.00 | 13% |
| Other Assets | \$18,791.00 | 0% |
| Fixed Assets - Heavenly Home | \$1,140,801.00 | 28% |
| Total Assets | \$4,091,921.00 | 100% |
| | | |

TOTAL NET ASSETS

| Total Liabilities | \$44,114.00 | 1% |
|---|----------------|------|
| Net Assets - without donor restrictions | \$977,558.00 | 24% |
| Net Assets- with donor restrictions | \$3,070,249.00 | 75% |
| Total Liabilities & Equity | \$4,091,921.00 | 100% |

BOARD OF DIRECTORS AND HOSPICE ADVISORY COUNCIL

BOARD OF DIRECTORS

Michael Uranga – SCHF Board President Post Acute Continuum, Inc.

Shaun Moss, RN – Board Secretary/Treasurer – Companion Home Health & Hospice

Jim Denver - First Republic Bank

Matt Didier - CBRE, Office Properties

Alfonso Galvez – TDW Risk Management Associates

Sandy Sligar – SMS Fabrications, Inc.

HOSPICE ADVISORY COUNCIL MEMBERS

The purpose of the Hospice Advisory Council (HAC) is to increase awareness of hospice in Orange County, educate the community about hospice, and provide a dignified environment to those at the end-of-life through the Heavenly Home.

Bruce A. Lazenby, Chairman of HAC - Rose Hills Memorial Park and Mortuary

Carissa Bechtloff M.B.A. - City of Hope, Orange County

Melissa Dean - Philanthropist

Rhonda L. Ducote - Apriem Advisors

John Hornburg - Philanthropist

Sue Kelly, RN - Hoag Hospital

Steve Lazarian - CityWorks Management

Scott Schultz - RH Morris Insurance and Financial

Vana Surmanian - Philanthropist Deborah Veady - Philanthropist Kay Walker - Attorney at Law

Mike Wolfgang - EOS Worldwide

Southern California Hospice Foundation

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3200 Park Center Dr., Ste. 380 Costa Mesa, CA 92626 T: 877-661-0087 • F: 714-557-4439 www.socalhospicefoundation.org



The Heavenly Home 24552 Mosquero Lane Mission Viejo, CA 92691 T: 949-770-7243 • F: 949-326-0353



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Costa Mesa, CA 92626

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